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March 4th, 2011

To Whom It May Concern,

I have had the pleasure of working with Swank Construction on over half-a-dozen Public Works contracts for the Fairfield-Suisun Unified School District over the past ten years in my capacity as the proprietor of a small construction management firm.

The entire SCI staff has always exhibited a high level of professionalism throughout their interactions with both my firm and the District. More importantly, they have consistently acted in a fair and honest manner in the execution of their contractual responsibilities in an environment where those qualities are all too rare. The District personnel and I would consistently look forward to SCI bidding our jobs and heave a sigh of relief when they were the low bidder. They pay proper attention to the schedule and were one of the very few contractors who actually finished a project before its completion date. SCI operates the leanest contracting operations of any firm of its size that I have ever worked with, the results of which are lower construction costs to the Owner and a more predictable outcome. They do a very good job of preventing spurious subcontractor requests and issues from reaching the owner - in essence acting as an advocate of the owner – whereas most contractors seem to take the view that they are a revolving door for any subcontractor plight, both real and imagined.

In short I would strongly recommend SCI for any project that they would choose to undertake. A prospective client would have to look far and wide for a contractor who will provide greater value. Please do not hesitate to contact me if I can answer any questions.

Respectfully,

A handwritten signature in blue ink, appearing to read 'Phillip Kay', is written over the typed name.

Phillip Kay
Proprietor
Facility Services